



### 1. Apologies

Simon Kersley, John Discombe, Cliff Isley; Toby Eves; Amanda Newman-Parsons; John O'Mahony, Ruth Elliot, Linda Wallis, Titch Macey, Mike Chapman, Johnny Shayler, John Underhill, Dan Spong, Rob Ambler

#### 2. Attendees

Ross Booker, Paul Denyer, Tabitha Macey, Jason Quick, James Moore, Bex Francis, Charlie Pankhurst, Jamie White, Pierre Goodwin, Luke Margetts, Nick Aston, Will Davies, Phil Dandy, Ben Terson, Ollie Stevens, Tom Lalley, Robin Williams, John Bailey, Ian Frazier, Nic Churchill, Nick Hendy, Gareth Stingemore, Lyndsey Denyer, Sarah Macey

- 3. Minutes of last AGM Proposed by Paul Denyer, Seconded by Jason Quick
- 4. Election of Officers / Vacant Positions All proposed by Ben Terson, Seconded by James Moore

President – Nominee - John Bailey

Chair - Nominee - Gareth Stingemore

Vice Chair – Nick Hendy and Sarah Macey

Mini And Youth Chair - Andy Castle

Honorary Treasurer - Vacant

Honorary Secretary - Nominee - Lyndsey Denyer

Membership Secretary – Nick Hendy and Lyndsey Denyer

Bar Secretary – Tom Lalley, with James Moore holds the license

Club Captain - Ben Terson and Colette Field

Social Media and Communications Secretary - Main Club - Vacant. Lizzie Beeby (Women's team)

International Tickets Secretary – Ruth Elliott

Grounds Secretary -

Fixture's Secretary -

Events & Social Secretary -

VP Secretary – Dan Spong

Vets XV Captain – Jason Quick

Vets Team Manager – Rob Wheeler

Fund raising/ Grants – Bex Francis

Sponsorship Secretary – James Moore

- 5. President's Address Please see page 4
- 6. Accounts Please see attached Proposed by Pierre Goodwin, Seconded by Ross Booker

At the start of the season we recognised that overall player numbers were lower, which was consistent across several other rugby clubs in the area and actually nationally. We therefore acknowledged we needed to manage costs and identify other sources of income.

Starting with costs:

- We have sourced a new local cleaning contractor at a lower rate and paid by the hour, not a monthly contract. This will save approximately £450 a month over the course of the year.
- Our new boiler has reduced oil usage, however our electricity is still elevated, so we have had every
  piece of equipment evaluated for kw/h consumption and we are now managing usage much more
  diligently. This will lead to a significant reduction, especially over the summer.





- Staffing has been streamlined so it is more aligned with number of attendees and hours have been reduced where not required.
- We have reviewed all bar prices and products, reducing the number of line items and therefore much lower waste. We had our first stock count in January and the results were very reassuring.

#### Income

- A greater awareness of our facility has led to several third party bookings for not only parties, but also small business groups and other sports clubs.
- MMA and PT trainer Charlie Still use the hall and gym throughout the year and provides a steady stream of income. Their rates were adjusted for inflation at the start of the season.
- We have had enquiries about potentially using the kitchen mid week and possibly the hall during the day. We are following up.
- We have multiple sponsors, many of which are our members, and this is much needed and much appreciated along with the various VP donations we receive. Thank you
- We will continue to apply for grants from Waverley, Surrey and the RFU as they become available.

As a result of this we find ourselves in a much more stable situation with approximately £50k in cash across our membership and operating accounts. We have good visibility of our income and outgoings over the summer months and thankfully we have several external bookings which will boost our revenue.

We passed amendment to AoA for CASC Community Amateur Sports Club application.

7. **Membership** – proposed by Tom Lalley, seconded by Nick Aston Senior Men to remain at £30 per month
Senior Women's membership increased to £30 per month
Vets Membership - £17.5 per month
FIT Touch – Range from £10.50 - £17.50
Social £12.50
Social with Gym - £17.50
Seniors pay per play £10

FIT Touch Pay per play £3.50 per adult, £1.50 under 18

8. **DOR's Report –** See dedicated report.

### 9. M&Y Report -

The Mini and Youth section commenced the year without a colts or under 14's section which naturally led to a drop in membership form 270 last season to 234. However with lots of active recruitment and positive feel around the club we managed to finish with 250. The minis (U7-U11) had numerous joint training sessions with several local clubs and attended festivals at Haslemere, Guildford, Guildfordians and Dorking. Special thanks to Tabitha Macey and Phil Dandy for their commitment to the micros this year.

The under 12's had a tough season with a tight group of players. However they did achieve some major scalps as they won the Richmond tournament and defeated Battersea Ironsides in the final.

The under 13's had 13 wins out of 24, however they came third in the waterfall cup, but the defeat of Rosslyn Park was their cup final.

The Under 15's won 13 out of their 19 matches and drew 1, finishing 6<sup>th</sup> in Surrey 2, which was a very competitive league and 16<sup>th</sup> in the county from 43 teams. Won the bronze medal in the Quins cup after Christmas in Surrey three and had a very lucrative tour to the Isle of Wight coming 3<sup>rd</sup> in the IOW festival.





The under 16's also had a very successful season with 8 wins out of 12 resulting in 3<sup>rd</sup> place in the Surrey Cup and 2md in the Quins cup. All capped off with a very enjoyable tour to Cambersands where they were victorious over Crowborough.

### 10. Grounds report -

Thank you to Harry for keeping on top of them over the season and Julian for ongoing major works. We have vertidrained them once and will again in October. The training pitch requires significant over seeding along with top soil for the various dips. However generally they are in good shape and by moving over to the Simon Campbell grounds for the summer it gives them a good rest.

#### 11. AOB

- Gareth Stingemore: £10k allocated for summer projects. Any projects costing over £500 will need to be approved to Directors.
- Ross Booker: Nick Aston joining Senior Team as a player/coach. Senior pre-season starting early July, with the same format as last year: 3 weeks on, 1 week off.
- Nic Churchill: Colts will only consist of U17 next season, they are looking for opposition in a similar position. They will only be training mid week with matches held on alternate Sundays.
- Nic Churchill: There is a plan to have an U22 team next season although logistics need to be considered re university exams etc as we, and other teams were able to fulfil the earlier fixtures but not the later.
- Paul Denyer: Thanks to Rob Ambler for his help with coaching the U16's, U15's and U13's during the season
- John Bailey: Queried who will be the Senior Mens Captain & Vice Captain this is TBC
- Bex Francis: will be submitting the bids for fundraising. Please contact Bex when you are aware of funding opportunities.
- Phil Dandy: Can the club help with options for travel to away matches. Gareth confirmed coaches are too expensive, but there may be an opportunity to use a school minibus.
- Pierre Goodwin: How are the funds being invested back into the club. Gareth: pitch, cardio equipment in the gym, clubhouse improvements.
- Tabitha Macey: Can we review kit suppliers as not happy with quality/sizing from Akuma. Gareth confirmed that there is 1 year remaining on the current contract. Paul Denyer mentioned that any issues with orders should be flagged so Akuma has the opportunity to rectify. It was confirmed that our contract states that all Tour kit must be supplied by Akuma.
- Tobias Macey: Can physios be available on both Tuesdays and Thursdays? This is TBC based on physio availability and the demand for them. Guildfordians will be asked to contribute towards the physio if their players who form Cranfordians use them at CRFC. Touch team will need to pay (amount TBC) if they wish to use the physio.
- Tobias Macey: Can the cost of this be reduced to be reviewed.
- Tabitha Macey: Will the club accept cash next season. Gareth processes are still being reviewed but we plan to trial this from September for one season as previously communicated.

Meeting closed 2023hrs





### **Presidents Address**

Over the past four years, our club has gone through several changes; we navigated through covid, invested following covid and over the past two years we have rebuilt and grown the womens section. We have had successes across all areas of the club, Nick and Ross will cover the rugby in more detail so I wont steal their thunder.

The club house is in good shape and we are reaping the rewards of the investment made in previous years, both front and back of house. As I mentioned last year. I would encourage all members to utilise it as much as possible, especially over the summer.

Last year we adapted the Ron Thomas Lounge to accommodate a pool table, dart board along with a boardroom table and this has paid dividends providing extra entertainment on Sundays and after training mid week. The table football has proved very popular with the youngsters and the ping pong table will be rolled out for the summer.

We have upgraded the gym with new carpets and equipment, along with a built in sound systema and water dispenser. A significant benefit for all of our members.

We have other projects planned to take place over the summer which will further improve the facility and hopefully make the hall more marketable as an income generator.

We hosted our first third party wedding and invested in wall lining, which is very profitable. We hosted several third party birthdays and many for our members which were huge successes. We had a very well attended awards night, Excellent Fat boy and Bird 7's charity day and raised a significant amount of money for various causes.

The grounds are in great condition and all the time and effort devoted to these improvements has paid off. We have limited works required over the summer, however we have moved all rugby to the Simon Campbell Grounds to give them a well earned rest. Especially the training pitch.

In conclusion, I am delighted to see the progress that has been made and I am very proud to have been your President for the past four years. I would like to thank everyone who has contributed to our success and all of the hard work that has taken place over the year. Thank you to Amanda, John, Johnny, Paul, Linda and Gaz who are all stepping down this year. All of your efforts and commitment is much appreciated. I would like to thank everyone who has taken on a role for next season. John and Lyndsey welcome to the board. In addition I am pleased to announce that John Underhill has accepted a position on the board, with our new directors it will deepen our knowledge of the history of the club and its roots.

Finally, Thank you to all of you for your ongoing support, which is critical to our ongoing success.

Thank you for your time.